Table 1. Timeline of key events in the UK home energy efficiency sector, 2012-14 (Compiled from a range of government and industry sources)

Dates	Events
December 2012 –	Extreme uncertainty in home energy efficiency markets as
March 2013	government consultation paper on new schemes not yet published,
	but previous funding schemes (CERT, CESP etc.) have stopped.
April 2013	Green Deal and ECO subsidies start – but details still not yet
	published. Big six energy companies cautious about issuing new
	contracts, limiting duration and scale of work.
Summer 2013	Green Deal and ECO details now clear. Prices for energy efficiency
	work drop dramatically. Some sub-contractors relying solely on ECO
	go out of business.
December 2013	Green Deal take-up is extremely low so ministers announce a new
	short-term subsidy – the Green Deal Home Improvement Fund
	(GDHIF). Companies develop marketing to attract customers with
	the new £4,000 cashback scheme for May 2014.
December 2013	Chancellor's Autumn Statement announces ECO funding to change
	from 1st April 2014, particularly for external wall insulation (EWI).
December 2013 –	Extreme pressure to get EWI on the books before the cut-off date; a
April 2014	mad rush ensues to get work done. In April, many workers are laid
	off after an intense period of work.
May 2014	Ministers announce that the GDHIF cashback will be £6,000 not
	£4,000, but they fail to make it clear when this will happen. Chaos
	reigns. All customers who signed up wait for new larger incentive.
	No firm dates are given until the DECC releases details in June.
June 2014	More confusion. The scheme is pulled after 2-3 days operation. All
	the £70m seems is committed in the form of 9,000 cashback
	vouchers. No-one understands how it happened so quickly. Foul
	play is suspected. Some sub-contractors don't get paid; some
	customers don't get the cashback they expected and are left with
	large unexpected bills.
September 2014	House of Commons Committee on Energy and Climate Change
	recommends that home retrofitting needs an injection of new life,
	suggesting incentives from Council Tax and Stamp Duty. They label
	DECC communications "confusing".
November 2014	£24m of new funds for Green Deal programme released. The
	scheme closes the same day as being opened - all the money had
	been allocated in vouchers. An even worse fiasco than in the
	summer